



Keeping
you ahead
of the curve.

Kathy Meyer
Vertical Marketing Advisor

There's a science to it.

Kodak alaris

We're redefining science to set your business apart.

With access to the latest scalable technology, responsive service and expert consultation, you'll meet the demands of your customers before they even ask.



Redefining opportunities

By understanding the pain points of your customers, we continually evolve your capabilities by giving you new insights into the market and uncovering the best opportunities for your organization.

Redefining resources

Our complete portfolio of hardware, software, maintenance and services accelerates your time to market so there is no gap between what your customers demand and what you deliver.

Redefining results

By differentiating your operation, you can adopt new technologies, provide greater efficiencies and stay relevant to your customers and their changing needs.

We know what you're up against.

Customers want more attention and output for less.

They demand more ways to keep up with new technologies, like mobile and cloud.

You need creative solutions to bid on new business and to keep the jobs you have.

Customer consolidation is eroding your margins as services become commoditized.

60%

of customers felt that their current BPO providers lacked the ability to drive their business transformation¹

¹Source: Accenture, March 13, 2014

**We're the partner that solves these challenges today,
and keeps you relevant tomorrow.**

Know how to spend your resources effectively.

- Find new ways to optimize your entire operation
- Create sophisticated new offerings
- Set the right priorities for growth
- Transform your customer's business

Exceed customer expectations.

- Quickly meet immediate opportunities
- Combine and deploy best-in-class equipment and software
- Create specialized services for greater profits
- Adapt to the ever-changing needs of your customers

Software solutions – Faster access to your information.

Enhance productivity



- Improve speed of business processes
- Versatility for centralized or distributed scanning needs
- Reduce cost with a host of productivity tools
- Gain enhanced insight into bottlenecks and batch status
- Manage your fleet across multiple sites

Optimize your ROI



- Automate indexing
- Faster deployment and volume scaling lower costs and prepare you for the future
- Centralized, flexible licensing and no per-click or volume charges
- Provide better data security and integrity



Expand with mobile capture

- Web-based and mobile capture application
- Capture and index in the field on a smartphone or tablet
- Embeds into existing applications
- Ideal for mission- and time-critical activities



Streamlining workflows.
There's a science to it.

Hardware solutions – reduce cost today, and do more tomorrow.



Engineering flexible technology.
There's a science to it.

Scanning

- Higher scanner hourly throughput
- Less recovery from multi-feeds and jams
- No adjustments – focus on the paper, not the host PC
- Fewer time-consuming rescans
- Protection against jams, paper damage and misfeeds



Indexing

- Cleaner images result in higher OCR/OMR/Barcode read rates
- More automated data extraction
- Higher “no touch” image processing rate

Document prep

- Reduce number of sorts by combining jobs
- No more taping small documents
- Reuse patch sheets

Offer more services

- No pre-sorting
- Greater multi-batch organization with Intelligent Imprinting Ability
- Integrates with current software and workflow

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Expertise that can solve any problem.



Karl Bauhaus
Information Expert, Account Manager

Rapid response

Our expert technical support teams deliver service that ensures peak productivity and uptime, through help with installation, configuration, interoperability and problem resolution, for Kodak Alaris scanners and scanners from other vendors.

Training and certification

Our field engineers undergo continual training and have exclusive access to products, updates and repair parts. Expertise you can trust.

Stay relevant. Stay ahead.

Visit RedefiningScience.com for exclusive content and to learn how we keep you ahead of the curve.



Optimize your entire operation

Solution architects assess your current assets and consult on new ways of working and provide you with a more efficient workflow.



Meet customer demands

Engineers, scientists and business analysts help you develop new solutions to meet the ever-changing demands of your customers.



Differentiating services

Gain expert advice on how to take on increasingly sophisticated requests your competition can't, and differentiate your business.

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